Customer

14 School Districts widely dispersed over Northern California

35,000 Students

Industry

K – 12 Education

Location

Northern California rural and urban districts

Number of Desktops

5,000 Windows Desktops

Estimated Yearly Savings

When all desktops have ANSA Power Manager for ePO installed, the expected savings will exceed 320,000 a year

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Butte County Office of Education - A+ Scholar on the Strong Points of ANSA Power Manager for McAfee's ePO.

BCOE is responsible for 14 K-12 school districts and the education of over 35,000 students. The districts are spread over a wide area of Northern California and encompasses rural as well as urban districts. BCOE not only provides technical support for many of the districts, they also provide guidance on what technology and solutions the districts can get the most use out of.

The Challenge –

BCOE tried other desktop power management solutions, and for one reason or another they did not work. The technical group was very apprehensive about trying another. Money was in short supply and the technical team's time was taken up with day-to-day tasks. There was no money and no time to buy and install a desktop power solution – if they did found one that worked. There was one rule the techs would not break in testing and installing a new product - *"Do Not Interrupt the Students Learning."*

The Solution – Power Management That Works

"One of the districts in the county had installed ANSA Power Manager and could not say enough good things about it. We were intrigued and the price couldn't be better – zero out-of-pocket costs – we decided we would try it," said Robert Wilcox, Network & Operations Manager

"The initial test was about 30 desktops and the results definitely show us that we would save money in managing our desktop power use. The power policies were easy to set and administer – we were sold. The Autonomic Software Technical Team performed the deployment to about 1,000 desktops - Our own work was not interrupted. We are planning a complete deploy before end of year," continued Wilcox.

About Autonomic Software

The company provides automated enterprise power reduction, network management and security solutions. Autonomics' industry-acclaimed software was recently rated first among competing products in the September 2009 Power Management Software review in InfoWorld Magazine. InfoWorld also awarded ANSA Power Management a 2010 Technology award.

Founded in 2004, the company helps customers create a continuously protected environment by combining patch management, asset management, configuration management, software distribution, and power management into a comprehensive network management solution.

"When Autonomic Software's ANSA Power Manager for McAfee's ePolicy Orchestrator, (ePO), was ready we switched and it was like a turnkey operation. We already had an extensive McAfee infrastructure so it was just like adding a new component to the mix. It couldn't have been easier or more intuitive to use. Everything was pushed out from ePO and the users did not know that any changes had been made," Steve Monahan, BCOE Network Analyst 2 added. "It's automatic – everything happens behind the scenes – and it does not slow down the network, I could not have ask for a better results, the tie-in with McAfee makes it so easy. With ePO we did not have to add another server or extra software, it is all built into ePO. ANSA Power Manager for ePO makes it easy, it uses the same console, database and report generators- and we do not have to learn how to use and manage a new product" he further added.

"We are now working to deploy it out to the school districts in our county. Most of them are using McAfee's ePO so it's going to be a quick and easy job to install this remotely on other districts desktops. When we finish there will be well over 5,000 desktops managing power usage" said Wilcox.

"Autonomic Software is very responsive to us, they stayed with us during the deployment and after the initial setup there was not much more we needed from them – the desktop power management operation works that well," said Monahan.

Results – We are saving money every month, just as promised. When the computers are added to the program we expect to see a big increase in savings – an estimate of $40,000 a year for the first 1,000desktops is projected for the future. When we bring up all 5,000 of the county's educational desktops we will be raking it in with an estimate of $200,000 a year"

"ANSA Power Manager for ePO cost nothing, our local power company rebate program paid for the entire project. What is really great is that there are no ongoing service fees and the product is ours for five years. The BCOE administration likes the ROI, you can't beat it," said Wilcox. "We are also planning for the future with an eye on purchasing the ANSA Patch Manager for ePO when it is available. It will automate another tedious task and save time for the techs. Intergrading end-point management solutions into McAfee's ePO is a real winner with Butte County Office of Education," finished Wilcox.